

Integrity,
Experience and
World Class Service

Specialist advice and insurance cover for:

Professions

Financial Institutions and FinTech

Communications, Media and Technology

Retail and Leisure

Design and Construct

Property Investors





INTEGRITY, EXPERIENCE AND WORLD CLASS SERVICE

Vizion Commercial a highly customer focused specialist commercial insurance broker offering advice and arranging cover for SMEs, commercial and corporate clients. We tailor global and national insurance portfolios and risk management arrangements.

We can arrange most types of commercial insurance but we specialise in the following:

Professions - Advice driven professional service firms. **Financial Institutions and FinTech** – depository, contractual and investment institutions.

Communications, Media and Technology - Clean Tech, Med Tech and IT.

Retail and Leisure – Luxury brands, retail chains, high-end restaurants, hotels and sports trades.

Design and Construct - Professional design led organisations.

Property Investors – Professional property investors with portfolios of investment properties including developers with buildings undergoing renovation or unoccupied.

Our team are devoted to building personal and trusted relationships combined with providing world class service.

Working with the UK's leading specialist insurers and using all our skill, judgement, and experience, Vizion will find you the best cover at the right price.

At times the Insurance industry gets a bad reputation and, in some cases, it is fully deserved. However, with Vizion on your side, working with specialist insurers and with products that really work for you, you can be secure in the knowledge that we will regularly exceed your expectations.

A Broker You Can Trust

Vizion is not just an insurance broker, it is a 24/7 Insurance Concierge service for clients who demand the highest standards. It's also your trusted partner who will be there to help you every step of the way.

A Personal Experience

Unlike some brokers, we will always be there for you when you need us. Each business's requirements are different so when you join us if it is convenient for you we will visit you to get a full understanding of your requirements and so you can get to know us.

Service Excellence

Service excellence is at the heart of everything we do; exceptional service from exceptionally talented people and tailor made solutions crafted to cater for your specific needs.

Value for Money

We aim to provide the best value for money combination of advice, level of cover and service.

Custom Choices

You chose the level of service that you want and only pay for what you use. In some cases, we will work for a preagreed fee rather than commission.

An Effortless Relationship

We will be your trusted partner and advisor and ensure that the whole process from start to finish is as hassle free as possible.

A Unique Approach

We have exceptional experience and expertise in the commercial market sector and we put that to good use to ensure you get the very best solution.

Financial Security

Vizion clients know that going for the cheapest option is a false economy. In any walk of life you only get what you pay for. Our clients pay an appropriate and competitive price for an insurance policy from a financially sound insurer that will respond properly in the event of a claim.

Rewards for Discerning Clients

Clients who take the trouble to properly protect their assets and treat their insurance policy as a last resort can be rewarded with more competitive pricing and better cover.

A Team of Devoted Professionals

You no doubt have a trusted accountant and lawyer but more often than not the personal relationship with the insurance broker isn't so strong. We aim to change that and to become your trusted insurance broker responsible for protecting all of your business assets.

HOW WE WORK



| ASSESS

We identify the risks associated with your business, then quantify them for you, giving you an expert opinion rather than based on preconceptions.



2 EVALUATE

We comment on the suitability of your current insurance arrangements in terms of cover and premium spend.



3 Manage

We discuss different methods to manage your risk.



1 Transfer

We agree with you the risks which you are comfortable to self-insure and those you wish to be transferred to have insurer protection.



5 RESPOND

We are here for you to respond to changes in your business throughout the policy term.



6 CLAIMS

Should the unfortunate happen, we will manage the claims process and work with insurers on your behalf.

MEET OUR TEAM

RUSSELL SESSIONS

Founding Partner



Russell is the Founding Partner of Vizion Commercial and has 18 years' experience providing expert consultancy to SMEs, commercial and corporate clients.

Prior to founding Vizion Commercial, Russell was Head of Corporate Development at Stackhouse Poland and more recently, a Director of a corporate insurance broker in the City.

He has always wanted to create his own business where his extensive knowledge and experience and his passion for customer service, allows him to offer a world-class proposition.

The opportunity to join the Vizion family and create Vizion Commercial will enable Russell to build a brokerage to be proud of.

Russell is a Chartered Insurance Broker, holding the prestigious Advanced Diploma in Insurance (ACII) qualification.

He has written many articles for trade press and has a regular slot discussing insurance in the Society of British and International Design Journal.

Russell has an impressive array of clients both in the UK and globally where he advises on their insurance portfolios and risk management arrangements.

His clients span several traditional and emerging industries, ranging from financial institutions to architects and interior designers.

JOHN SIMS

Managing Director



John is a highly recognised and prominent figure in the UK insurance market.

For more than 25 years he has held notable senior positions with two of the main specialist high net worth insurers. In 1996 he led the launch in the UK of the world's most respected insurer of the affluent, Chubb Insurance and its Masterpiece product.

John also ran AIG Private Clients in the UK and has provided wide ranging consultancy services to some of the most respected companies in the market including Covea, DAS, Ecclesiastical, Hyperion, Lawshield, Lockton International, MS Amlin and the government backed terrorism reinsurer, Pool Re.

Prior to moving to the underwriting side of the business John was a well-respected insurance broker offering quality service and advice to both commercial and personal clients.

JEREMY GUSCOTT

Development Director



Jerry is the rugby legend often considered as one of the finest ball-players of any rugby generation. Former England coach Sir Clive Woodward called Guscott the "Prince of Centres".

With 65 caps for England Rugby, 226 games for Bath and 8 test matches for the British and Irish Lions, Jerry has long been involved in world class and high performing teams most of his adult life.

Over several years Jerry has been working on risk management projects with clients and has enjoyed creating honest, respected and valued relationships focussing on providing great service.

Jerry will run the business development side of our brokerage, if you are a potential customer or insurance professional looking for a new home please get in touch.



If you're interested in having your business insurance affairs dealt with by very experienced professionals who care about giving you the best service or simply want to talk to us to find out more then please contact us at:

Russell Sessions, ACII

Founding Partner, Vizion Commercial

E: russell@vibl.co.uk

M: 07725 854230

T: 020 3670 5005

A: 40 Queen Anne Street, London, W1G 9EL

W: www.vizionbrokers.com

Vizion Insurance Brokers Limited is authorised and regulated by the Financial Conduct Authority under firm reference number 751098. Registered Office: 40 Queen Anne Street, London, W1G 9EL. Registered in England and Wales under Company Number 10185224. Vizion Insurance Solutions LLP is an Authorised Representative of Vizion Insurance Brokers Limited. Registered Office: 40 Queen Anne Street, London, W1G 9EL. Registered in England and Wales under Partnership Number OC414709. Vizion Private Clients and Vizion Commercial are trading styles of Vizion Insurance Brokers Limited and Vizion Insurance Solutions LLP.

